

SCHWARTZ

Family Owned And Operated Since 1919.

585 SHREWSBURY AVENUE
SHREWSBURY, NJ 07702



SCHWARTZ MAZDA

JULY 2023

BOOKMARK & SHARE:



SCHWARTZ MAZDA • Family Owned and Operated Since 1919

SCHWARTZ MAZDA Service Specials

**SERVICE
SPECIALS**

- [Dealership Homepage](#)
- [New Vehicles](#)
- [Pre-Owned Vehicles](#)
- [Specials](#)
- [Parts](#)
- [Service](#)
- [Lease & Finance](#)
- [Truck Center](#)
- [About Us](#)
- [Hours & Directions](#)
- [Contact Us](#)

CONTENTS

- 2024 Mazda CX-90 Perfect Family SUV
- Manager's Monthly with George Hatalowich
- Employee News



**Schwartz
Mazda has
Saved
1,857,706 lbs.**

of carbon entering our atmosphere through our solar panel energy source.

THE 2024 MAZDA CX-90 MIGHT BE THE PERFECT FAMILY SUV YOU HAVEN'T CONSIDERED

By Amanda Cline

The 2024 [Mazda CX-90](#) is the new flagship vehicle from the brand that offers a refined ride with comfortable seating for up to eight.



When it comes to selecting a new SUV of any kind, there are a lot

of things to consider. Thankfully, the 2024 Mazda CX-90 price is reasonable, and it has enough options to fit most families. From the Mazda CX-90 PHEV to the various Turbo trims, what sets this sport utility vehicle apart from the competition? A thoughtfully designed three-row SUV with exciting powertrain options is a good start.

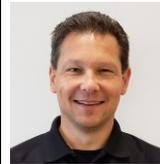
What makes the 2024 Mazda CX-90 a good family SUV?

The 2024 [Mazda CX-90](#) has a variety of seating options to suit big and small families, with all of the safety features that drivers are looking for. When Mazda first announced that the 2024 CX-90 would replace the well-loved CX-9 as a three-row crossover SUV, some folks were upset to lose the old version. However, with 11 different trim options and three powertrain choices, the CX-90 is just a new and improved vehicle.

In keeping with modern safety practices, the newest Mazda SUV gets a long list of safety features. These include Blind-Spot

MANAGER'S MONTHLY

George Hatalowich, our Used Cars Sales Manager shares insight on Unveiling the Dynamics of the Current Used Car Market



The [used car](#) market is witnessing an unprecedented surge in popularity as more consumers recognize the value and benefits of purchasing pre-owned vehicles. Factors such as rising new car prices, limited new car inventory, improved vehicle longevity, and increased consumer awareness through digital research have contributed to the flourishing state of the current used car market. In this article, I aim to shed some light on the evolving dynamics of the used car industry, highlighting key trends, challenges, and opportunities in the present market.

In recent years, consumers have started to shift their preferences towards used cars due to several compelling reasons. Escalating prices of new vehicles have pushed potential buyers to explore more affordable alternatives. Advancements in vehicle technology and manufacturing standards have significantly improved the reliability and longevity of used cars, making them a viable option for budget-conscious consumers.

Prior to the COVID pandemic, the availability of used cars in the market was growing considerably. This expansion could be attributed to various factors such as shorter ownership cycles, lease returns, rental fleet vehicles entering the market, and trade-ins at dealerships.



As of July 1st, we have planted 30,080 Trees to help offset carbon footprints.

SPECIALS OF THE MONTH

New Mazda Lease Specials
[Click here](#)



SCHWARTZ MAZDA LIFETIME WARRANTY PROTECTION



When you purchase a Mazda, you can feel confident in knowing that you're the proud, new owner of a quality vehicle. Other dealerships may promise that their vehicles are solid, in great shape, and without problems, but our dealership warrants the engine of this vehicle with a Lifetime Engine Limited Warranty.

For more information, contact our Service Dept.

SCHWARTZ MAZDA PARTS DEPT

With our extensive in stock inventory, Schwartz &



Sons is likely to have the exact car part that you need for your car. Conveniently serving the Shrewsbury, New Jersey area, our parts department will help you keep your car,

Monitoring, Lane-Keep Assist, and Rear Cross Traffic Alert. Other standard i-Activsense safety features include Smart City Brake Support, Mazda Radar Cruise Control with Stop & Go, and Driver Attention Alert. A new rear seat alert feature also helps remind drivers of items or occupants in the back seat.



Available in the CX-90 3.3 Turbo S, CX-90

PHEV, and CX-90 3.3 Turbo, passenger numbers can vary throughout. The CX-90 seats up to eight passengers, with second and third-row bench seats. For those who opt for second-row captain's chairs, seating goes down to seven. However, it makes the third row more accessible. Drivers can also select a six-passenger setup, which provides second-row captain's chairs and a two-seat third row.

How much will the 2024 Mazda CX-90 cost?

The 2024 [Mazda CX-90](#) price starts at \$39,595 for the 3.3 Turbo Select. The top-of-the-line CX-90 3.3 Turbo S Premium Plus increases to \$59,950. Depending on which model is selected, fuel economy is above average.



The 3.3 Turbo S with the e-Skyactiv 3.3L inline-six turbo engine has EPA-estimated fuel economy numbers of 23 mpg in the city and 28 mpg on the highway. This version also gets 340 hp and 369 pounds-feet of torque, which is plenty to move this family SUV around town.

On the CX-90 3.3 Turbo with the 3.3L Turbo engine, fuel economy is estimated at 24 mpg in the city and 28 mpg on the highway. This gets 280 hp and 332 pounds-feet of torque when using regular fuel. Both inline-six engines also use a mild-hybrid system, which offers more efficiency and performance. The newest 2024 Mazda CX-90 PHEV gets 25 mpg combined, with 56 MPGe electric and gas, or 26 miles of all-electric range.

The CX-90 was designed with the driver in mind



No matter how many passengers you tote around regularly, the [2024](#)

The [used car](#) market has experienced relative price stability in the years prior to the pandemic. However, after the pandemic, most models began appreciating in value due to high demand and limited supply. Unlike new cars, which undergo rapid depreciation in their initial years, used cars have already undergone a significant portion of their depreciation, making them a more financially stable option for buyers. This aspect has further fueled the demand for used vehicles post pandemic. Lessees began extending their leases, or buying their leases out and rental car companies began keeping rentals in service over twice their original time than they did prior to the pandemic.

The digital revolution has also greatly influenced the used car market, transforming the way buyers and sellers interact. Online marketplaces have made it convenient for consumers to research, compare, and purchase used cars from the comfort of their homes. Additionally, virtual inspections, detailed vehicle histories, and transparent pricing information have significantly improved transparency and trust in the online used car buying process.

Access to financing options has also played a pivotal role in the growth of the used car market. Financial institutions and lenders now offer competitive interest rates and loan terms for used car purchases, making them more affordable and accessible to a wider range of consumers. Moreover, extended loan tenures have made monthly payments manageable, attracting buyers who might not be able to afford a new car.

While the [used car](#) market continues to thrive, certain challenges persist. Factors such as post pandemic supply chain disruptions, shortage of quality used cars, and fluctuating market demands can impact inventory availability and pricing. Additionally, the emergence of electric vehicles and changing emission standards may introduce new complexities to the used car market in the coming years.

Despite these challenges, the current trajectory of the used car market appears positive. Increasing consumer demand, expanding inventory, and the digital transformation of the industry are expected to drive further growth. However, it is crucial for buyers to conduct thorough research, request vehicle inspections, and

truck, or SUV running like new.

We carry manufacturer parts but can also get almost any auto part by VIN number.

You can also [order parts online](#) using our convenient parts order form. We offer specials as well.

PARTS SPECIALS **PARTS FROM YOUR MAZDA DEALER**



Genuine Mazda Parts available from Schwartz

Mazda keep your vehicle performing at its best.

PARTS FOR ALL TRUCKS



MAKES & MODELS
We offer a large selection of parts and accessories with daily parts deliveries.

Schwartz Mazda is your source for all auto service specials and repairs.



[CX-90](#) has plenty of space for everyone. Mazda focused on maximizing the cargo space inside the cabin without making the SUV too big. Utilizing traditional Japanese aesthetics, the interior offers an upscale and modern feeling in all three rows.

Even though the CX-90 is more than seven inches longer than the CX-9, it actually has a tighter turning radius. With all the rows folded, this new SUV has 15.9 cubic feet of cargo space. If that isn't enough, all of the rows folded expands the available cargo space to 75.2.

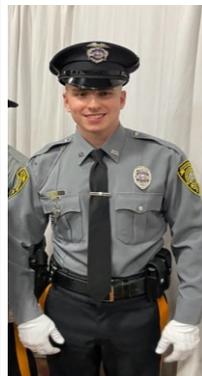
These days, the family SUV has a tough job. Drivers want a safe and stylish vehicle that is easy to drive and has space for everyone. The good news is that the 2024 Mazda CX-90 checks all of those boxes and then some.

EMPLOYEE NEWS: **WELCOME NEW EMPLOYEE**



Allison Elichko
BDC

CONGRATULATIONS JT OROZCO ON BECOMING A POLICE OFFICER!



Congratulations to JT Orozco, son of Jim Orozco (Sales Manager), on his recent graduation of the June 2023 Class of the Ocean County Police Academy. JT is now a proud member of the Rumson Police Department. "ALWAYS COME HOME"

consider reputable sellers to ensure a satisfactory used car buying experience.

The current [used car](#) market reflects a shift in consumer preferences and economic realities. The combination of rising new car prices, improved vehicle reliability, and the convenience of online platforms has elevated the status of used cars in the automotive landscape. As the market continues to evolve, it is essential for buyers to stay informed, leverage digital resources, and exercise caution to make well-informed decisions. With a wide selection of vehicles, attractive pricing, and financing options, the used car market offers an enticing alternative for those seeking reliable transportation within their budget.

SERVICE DEPARTMENT



Check out "My Mazda Garage" [here](#).

Register yourself and have full access to your service records, your next scheduled maintenance as well as make an appointment!!!

We understand the importance of the investment you have made with your vehicle purchase. Our Shrewsbury car repair center is here to help you to protect that investment.

With regular factory-recommended maintenance, Schwartz Mazda service can help you to keep your vehicle in like-new condition. Our friendly service staff and high-tech service facility set us apart from other lesser quality centers for car repair. Make an [online service appointment](#) or give us a call to schedule your maintenance or car repair. We look forward to serving you!

SERVICE RECALLS



We continually update recalls for you the consumer. The Service

Department is aware of these [recalls](#) and you will receive notification by mail or email when the time comes.

If you have any concerns, feel free to [contact the Service Department](#).